Backup, Recovery and Archiving Strategy

Backup, Recovery and Archiving Strategy Overview
Today the market is being flooded with new technologies that address backup, recovery and archiving, presenting organizations with the challenge of understanding what is best for them. Insight storage experts have the capacity to help you establish business requirements for data protection and to evaluate whether these many new technologies are met.

Backup, Recovery and Archiving Strategy Benefits
• Online access — Improve information access by keeping data online and readily accessible and reusable.
• Unchanged data archiving — Speed backup and recovery processes by archiving unchanged data.
• Process automation — Save time and money and enable rapid information retrieval with automated archiving processes.
• Regulatory compliance — Preserve important documents, e-mails, and other critical data according to internal rules and external regulations.
• Storage efficiency — Reclaim terabytes of storage capacity by migrating older or infrequently accessed data from primary systems to more cost-effective archival storage.

Offerings
Backup, Recover and Archiving Strategy Workshop
• Review client environment and infrastructure
• Review partner and platform offerings
• Review available/emerging storage strategies
• Review available/emerging storage technologies

OUR PROVEN METHODOLOGY
Our process is based on industry best practices and is enhanced with years of experience working with our clients in the complex, high end IT solutions space.

Our Methodology is a phased approach:
• Discover – Assess
• Develop – Client is Provided Solution Options
• Design – Architect Solution
• Deploy – Implement Solution
• Debrief – Review Solution Benefits
About Insight

Insight is a technology solutions provider serving global and local clients in 190 countries. Today, thousands of clients, including more than 80 percent of the Global Fortune 500, rely on Insight to acquire, implement and manage technology solutions to empower their business. Insight provides software and licensing services globally. In addition, we offer a comprehensive portfolio which also includes networking, hardware and value added services for our clients in North America and the U.K. We are aggressively expanding our global capabilities by introducing new offerings, including hardware and services, to meet emerging needs for our clients worldwide.

Success Stories

National Healthcare Services Network

Summary

Insight was able to meet the client’s current business needs with a long-term strategy that lowered the client’s total cost of ownership and presented a responsible return on investment.

Challenge

The client was overrun with non-business critical data and did not have an effective backup and recovery strategy. A shift in the client’s go-to-market strategy created a greater need to turn reference data into information that could strengthen their industry position and enhance the client experience. This reference data was imperative to this new strategy and the ability to recover data in case of loss was of the highest importance. Recovery from tape archive was too slow and the client wanted to incorporate copies of data at multiple locations in case of site centric disaster.

Insight Solution

Insight’s pre-sales engineers architected a solution that minimizes storage costs and offers unprecedented end user accessibility by transforming data into useful information. We also architected a centralized primary data storage solution that adhered to the client’s outlook for data growth, met application specific demands for instantaneous replication for quick data recovery, and simplified recovery point from snapshot. This optimized data storage and storage management, while reducing network infrastructure costs. And, we built a disaster recovery strategy that adhered to the continuity needs of the client’s business and presented the highest levels of data integrity and security.

Fast Facts

- Cisco Gold Certified Partner
- HP Platinum Partner
- IBM Premier Business Partner
- Lenovo Premier Business Partner
- Microsoft Gold Certified Partner
- Symantec Platinum Corporate Partner
- Lifecycle Management Services
- ISO 9001:2008 Integration Labs
- 2,500+ technical certifications
- IT Management Services with 24x7 Network Operations Center
- 432,000 square foot Distribution Center
- Quick product provisioning with on-hand and virtual inventories