Data Center Strategy

Business Climate
Data Center Strategy incorporates a phased approach to fully implement the core components which include Facilities Architecture, Systems Integration, and Data Management, all of which are tightly controlled by effective Program and Project Management. Modern Data Centers have the expectation of providing advanced capabilities including virtualization, disaster recovery and business continuity, and unified real estate.

By taking an integrated approach to enable the data center, Insight helps manage facilities, systems, and data, securely and with best practices governance. Also, the integrated approach helps promote green technologies that provide economic and environmental benefits.

Benefits
From the initial stages of planning, to the implementation of a fully operational data center, enterprise clients benefit from partnering with a single resource that can provide subject matter expertise, solutions design and implementation, and operational support.

- Assessment, design, and implementation to optimize facilities targeted to accommodate IT systems and operations
- Solutions designed to optimize client requirements for network, server, and storage infrastructure
- Advanced solutions that provide virtualization, management, and security of the IT environment
- Data management services to include migration, backup and restore, replication, and high availability
- Solutions provided for disaster recovery, business and service continuity to ensure ongoing operations and services levels

Success Stories
Insight has successfully delivered our Data Center Strategy services to a wide range of industries including:
- Retail chain stores
- Publishers
- E-commerce
- Manufacturing

OUR PROVEN METHODOLOGY
The value of the HPS and Storage Methodology cannot be overstated. Our process is based on industry best practices and enhanced with years of experience working with our clients in the complex, high end IT solution space.

Our methodology has four key points:
- Discover – Assess
- Design – Architect Solution
- Deploy – Implement
- Develop – Provide operational guidance and identify other optimization opportunities within the environment
ABOUT INSIGHT

Insight Networking is a strategic business unit of Insight, a technology solutions provider serving global and local clients in 170 countries. Today, thousands of clients, including more than 80 percent of the Global Fortune 500, rely on Insight to acquire, implement and manage technology solutions to empower their business. Insight provides software and licensing services globally. In addition, we offer a comprehensive portfolio which also includes networking, hardware and value added services for our clients in North America and the U.K. We are aggressively expanding our global capabilities by introducing new offerings, including hardware and services, to meet emerging needs for our clients worldwide. Insight is ranked No. 484 on the 2009 Fortune 500.

Offerings

Facility
- Architecture and Engineering
- Power & Cooling
- Unified Real Estate
- Telecommunications and Structured Cabling

Systems Integration
- Infrastructure Design
- Network and Communications
- High Performance Systems
- Virtualization

Data Management
- Systems Monitoring and Management
- Backup and Restore
- High Availability
- Data Migration and Replication Solutions

Fast Facts
- Cisco Gold Certified Partner
- HP Platinum Partner
- IBM Premier Business Partner
- Lenovo Premier Business Partner
- Microsoft Gold Certified Partner
- Lifecycle Management Services
- ISO 9001:2008 Integration Labs
- Advanced Technology Labs
- IT Management Services with a 24x7 Network Operations Center
- 432,000 square foot Distribution Center
- $130M ‘ready to ship’ inventory, $3.3B virtual inventory
- 2,500+ technical certifications

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